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June 1, 2020

Luly E. Massaro, Clerk Public Utilities Commission 89 Jefferson Boulevard Warwick, RI 02888

Re:

Block Island Utility District d/b/a Block Island Power Company – Standard Offer and Transmission Charge – Request for Rate Changes Effective July 1, 2020 – Docket No. 4690

Dear Luly:

On behalf of Block Island Utility District d/b/a Block Island Power Company ("BIPCo"), we herewith submit a request for changes in standard offer and transmission rates effective July 1, 2020. This submittal consists of (1) current tariffs and proposed new tariffs (clean and redlined), (2) a proposed Notice of Changes in Rates, (3) Testimony of David Bebyn, CPA, with supporting Schedules and Attachments, and (4) Testimony of Jeffery Wright.

In this filing, BIPCo is requesting the following changes to its Standard Offer and Transmission Charges.

Factor (Oct - May)	Current (6/1/2020)	Proposed (7/1/2020)	Difference
Standard Offer	\$0.0914	\$0.1000	\$0.0086
Transmission	\$0.0762	\$0.0896	\$0.0134
Fuel Adjustment	\$0.0000	\$0.0000	\$0.0000
TOTAL	\$0.1676	\$0.1896	\$0.0220

Factor (Jun - Sep)	Current (6/1/2020)	Proposed (7/1/2020)	Difference
Standard Offer	\$0.0914	\$0.1000	\$0.0086
Transmission	\$0.0762	\$0.0896	\$0.0134
Fuel Adjustment	\$0.0100	\$0.0100	\$0.0000
TOTAL	\$0.1776	\$0.1996	\$0.0220

A residential customer using 500 kilowatt-hours for a given month would currently pay \$138.55 during November through April, \$165.05 during May & October, \$170.05 during June & September and \$241.30 during July & August. Under the proposed rates, this customer's bill would increase to \$140.55 during November through April, which is an increase of \$11.00 per month; \$176.05 during May & October, which is an increase of \$11.00 per month; \$181.05 during June & September, which is an increase of \$11.00 per month; and \$252.30 during July & August, which is an increase of \$11.00 per month.

The requested effective date for the new rates is July 1, 2020.

If you have any questions, please feel free to contact me.

Very truly yours,

Michael R. McElroy

MRMc/tmg

cc: Service List - Docket 4690

BLOCK ISLAND POWER COMPANY

Block Island, Rhode Island

R.I. PUC No. 4690 Sheet No. 1

Effective: June 1, 2020

STANDARD OFFER & TRANSMISSION COST RATES

Standard Offer Rate 9.14¢ per kWh

9.14¢ per kWh See Rider "SOR" for additional Details

Transmission Cost Rate 7.62¢ per kWh

See Rider "TMC" for additional Details

Redlined

BLOCK ISLAND POWER COMPANY

Block Island, Rhode Island

R.I. PUC No. 4690 Sheet No. 1

Effective: JuneJuly 1, 2020

STANDARD OFFER & TRANSMISSION COST RATES

Standard Offer Rate $9\underline{10}.14\underline{00}$ ¢ per kWh

See Rider "SOR" for additional Details

Transmission Cost Rate 78.6296¢ per kWh

See Rider "TMC" for additional Details

BLOCK ISLAND POWER COMPANY

Block Island, Rhode Island

R.I. PUC No. 4690 Sheet No. 1 Effective: July 1, 2020

STANDARD OFFER & TRANSMISSION COST RATES

Standard Offer Rate 10.00¢ per kWh

10.00¢ per kWh See Rider "SOR" for additional Details

Transmission Cost Rate 8.96¢ per kWh

See Rider "TMC" for additional Details

STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS PUBLIC UTILITIES COMMISSION

RE: BLOCK ISLAND POWER COMPANY RIPUC DOCKET No. 4690

NOTICE OF CHANGES IN RATES

Pursuant to Rhode Island General Laws (R.I.G.L.), Section 39-3-11, and in accordance with Section 2.4 of the Rules of Practice and Procedure of the Rhode Island Public Utilities Commission (RIPUC), the Block Island Power Company (BIPCo) hereby gives notice of proposed changes in rates filed and published in compliance with R.I.G.L. § 39-3-10.

The proposed changes are contained in the exhibits accompanying the filing. The new rates, as proposed, are to become effective July 1, 2020.

Factor (Oct - May)	Current (6/1/2020)	Proposed (7/1/2020)	Difference
Standard Offer	\$0.0914	\$0.1000	\$0.0086
Transmission	\$0.0762	\$0.0896	\$0.0134
Fuel Adjustment	\$0.0000	\$0.0000	\$0.0000
TOTAL	\$0.1676	\$0.1896	\$0.0220

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A residential customer using 500 kilowatt-hours for a given month would currently pay \$138.55 during November through April, \$165.05 during May & October, \$170.05 during June & September and \$241.30 during July & August. Under the proposed rates, this customer's bill would increase to \$140.55 during November through April, which is an increase of \$11.00 per month; \$176.05 during May & October, which is an increase of \$11.00 per month; \$181.05 during June & September, which is an increase of \$11.00 per month; and \$252.30 during July & August, which is an increase of \$11.00 per month.

Be advised as follows:

- 1. BIPCo, incorporated by a special act of the General Assembly, has its office located at 100 Ocean Avenue, Block Island, Rhode Island 02807.
- 2. BIPCo operates an electric distribution system providing retail electric service to customers in the Town of New Shoreham (Block Island), Rhode Island.
- 3. Correspondence for BIPCo in this case should be addressed to Michael R. McElroy, Esq., Schacht & McElroy, P.O. Box 6721, Providence, RI 02940-6721.

In accordance with the RIPUC Rules and Regulations, the documents accompanying this filing contain data and information in support of BIPCo's application. A copy of this filing is at our offices and may be examined by the public during business hours. The proposed filing can be accessed at http://www.ripuc.ri.gov/eventsactions/docket/4690page.html.

BLOCK ISLAND POWER COMPANY

By: Jeffery Wright

STATE OF RHODE ISLAND COUNTY OF WASHINGTON

Subscribed and sworn to before me on the / day of Lee. 2020.

TRACY FREDERICKS Notary Public-State of Rhode Island My Commission Expires December 26, 2021

Direct Testimony of David G. Bebyn CPA

Request to Utilize a Revised kWh Sales Forecast to Set New Standard Offer and Transmission Rates

Block Island Utility District
Docket No. 4690

June 1, 2020

- 1 Q. Please state your name and business address for the record.
- 2 A. My name is David G. Bebyn CPA and my business address is 21 Dryden Lane,
- 3 Providence, Rhode Island 02904.

4

- 5 Q. By whom are you employed and in what capacity?
- 6 A. I am the President of B&E Consulting LLC. (B&E). B&E is a CPA firm that
- 7 specializes in utility regulation, expert rate and accounting testimony, and accounting
- 8 services.

9

- 10 Q. Are you the same David Bebyn that submitted pre-filed as well as live testimony
- 11 in Docket 4690?
- 12 **A**. Yes, I am.

13

- 14 Q. What is the purpose of this testimony?
- 15 A. I was asked by Block Island Utility District (BIUD) to provide testimony and
- schedules in support of BIUD's request to utilize a revised kWh sales forecast to set new
- 17 Standard Offer and Transmission rates. We have discovered that we significantly
- overstated projected kWh sales, because of the current pandemic and sudden and quickly
- declining kWh sales as compared to the same time last year. Therefore, BIUD seeks
- 20 Commission approval for the utilization of a revised kWh sales forecast to establish
- 21 revised standard offer and transmission rates, effective July 1, 2020.

22

- 23 Q. Mr. Bebyn, why was there initially no adjustment for the potential impact of the
- 24 COVID pandemic in your original April 2020 filing in this docket?
- A. In April, at the time I made the kWh forecast, BIUD was in its offseason and BIUD
- had not yet seen a marked downturn in kWh sales due to the coronavirus pandemic.
- Furthermore, at the time of the hearings on May 5, 2020, still, BIUD had not yet
- 28 encountered any significant downturn in either sales or purchase power. However,
- 29 recently there has been a dramatic decline in BIUD's kWh sales as compared to the same
- 30 time last year.

Q. Why have sales declined in the short time since the hearings?

2 A. The sudden sales decline is due to the seasonal nature of sales for BIUD, which are

3 heavily influenced by summer tourism to the island that begins on Memorial day

weekend. Due to restrictions imposed on travel to Block Island, and on the operation of

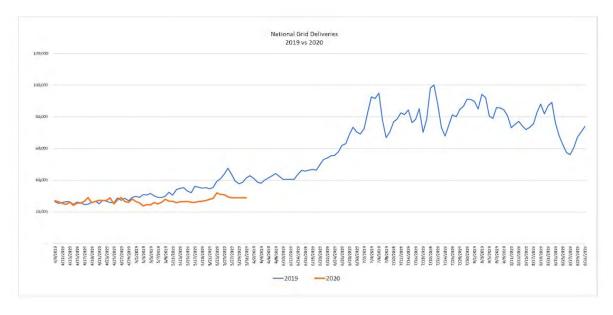
5 the tourism-driven businesses on Block Island, such as restaurants, hotels, marinas,

grocery stores, etc., there was a significant reduction in sales for this past Memorial Day

weekend. This reduction has contributed to a loss in kWh sales of approximately 23% for

the month. I have attached the following graph showing the drop off in kWh daily

purchases when compared to last year.



Q. Does BIUD believe that sales will not recover?

A. BIUD believes that with the restrictions that are continuing to be imposed on travel to Block Island, and on the operation of tourism-driven businesses, this reduction in kWh sales will continue this year throughout BIUD's summer high season. As a result, unless the rates are increased to reflect the reduced kWh sales, BIUD will not collect enough money to pay its various standard offer and transmission charges. I have calculated on Schedule DGB -5, that the potential shortfall of not adjusting rates would be approximately \$213,039.

1 (Э.	Mr.	Bebyn.	how was	the re	duced	kWh	sales	forecast	determ	iined	12
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- 2 A. The testimony of Mr. Wright, President of BIUD, sets out the steps he performed to
- 3 project the reduced kWh sales. I utilized his projections, which are presented on my
- 4 Schedule DGB-2, to calculate new Standard Offer and Transmission rates.

5

- 6 Q. Have any of the projected power purchase costs changed as a result of the
- 7 reduced kWh sales projections?
- 8 A. Yes. A reduction in kWh sales projections will change the variable costs which vary
- 9 based on fluctuations in kWh purchases.

- 11 Q. Mr. Bebyn, what are the variable projected power purchase costs BIUD is
- seeking to recover for the next 12-month period?
- 13 A. I have prepared a summary sheet of the Bulk Power Cost Projections for BIUD which
- is included in this testimony as Schedule DGB-3. I utilized the percentage loss in kWh
- sales from DGB-2 to adjust the previously filed purchase power kWh load projections.
- 16 This summary covers 12 months of purchase power for May 1, 2020 through April 30,
- 17 2021. The primary variable costs are as follows:
- 1. Energy Purchase for bilateral purchases is projected to be \$34.85 per MWh for the
- 19 12-month period. The MWH is based on 90% of the projected load. The contract
- showing this rate was previously filed with the April 2020 filing, and there has
- been no change in that rate.
- 22 2. Energy Purchased under BIUD's NYPA share is projected to be \$8,065 for the
- 23 12-month period. There was no change in this forecast line item since the adjusted
- load projected is balanced between the energy purchase and the ISO Net Position
- 25 Charges.
- 3. Energy Purchased from BIUD from its new rooftop solar project is projected to be
- \$15,132 for the 12-month period. This project was the result of a private donation,
- which has a restriction that the benefits of the project be used for system capital
- improvements. The purchase is based upon the prior year's Standard Offer and
- Transmission cost rate. There was no change in this forecast line item since the

- adjusted load projected is balanced between the energy purchase and the ISO Net
 Position Charges.
- 3 4. The last category under Energy Costs is the ISO Net Position. This reflects 4 projections by ENE for BIUD's 90% load following contract and BIUD's allotment from NYPA. This is a balancing account to reflect balancing between 5 6 the allotment and the required 90% bilateral purchase. Due to BIUD's seasonal 7 nature, summer periods require excess over the NYPA allotment. In contrast, fall 8 and winter periods can have credits generated from selling back portions of the 9 NYPA allotment to the ISO. The ISO Net Position Charges are a credit of \$14,899 for the 12-month period. 10

11

12

13

Q. How did you calculate your new projected Standard Offer and Transmission

Charges?

- 14 A. I have attached Schedule DGB-1. This schedule utilizes the variable power purchase
- 15 costs from Schedule DGB-3 and the fixed power purchase costs which have not changed
- from the April 2020 filing. These fixed power costs are the standard offer capacity/other
- 17 costs and transmission costs. There is also an adjustment for the reconciliation of the
- prior 12-month rates and the true-up of actual results and estimates used in the prior
- twelve months reconciliation period of May 2018 through April 2019, which have not
- 20 changed from the April 2020 filing. Also, there is a new adjustment to reflect the under-
- 21 collection which occurs by rates not changing till July to address the reduced kWh sales
- 22 projections. The costs and reconciling balances are then divided by the reduced forecast
- electric sales kWh which are presented on Schedule DGB-2.

24

25

Q. Did you prepare any other schedules?

- A. Yes, I did. I prepared a monthly cashflow projection based upon the proposed rates.
- 27 This is presented on Schedule DGB-4. This schedule separately lists the flows for the
- 28 Standard Offer and the Transmission Charges. I also prepared a monthly cashflow
- 29 shortfall projection based upon maintaining the current rates. This is presented on
- 30 Schedule DGB-5.

Q. Did you prepare new Tariffs to reflect these new rates?

- 2 A. Yes, I did. I amended the current Standard Offer and Transmission charges as
- 3 reflected on the Transmission Cost Rate Tariff and Standard Offer Rate Tariff.

4

5

1

Q. What are the proposed factors, and what impact will they have on a residential

6 customer using 500 kilowatt-hours of electricity?

- 7 A. The proposed rates are presented in the table below. The proposed column for June
- 8 through September Fuel Adjustment includes the DSI funding of \$0.01. Based on these
- 9 assumptions, a residential customer using 500 Kilowatt-hours for a given month would
- currently pay \$138.55 during November through April, \$165.05 during May & October,
- \$170.05 during June & September and \$241.30 during July & August. Under the
- proposed new rates, that customer's bills would increase to \$140.55 during November
- through April, which is an increase of \$11.00 per month; \$176.05 during May & October,
- which is an increase of \$11.00 per month; \$181.05 during June & September, which is an
- increase of \$11.00 per month; and \$252.30 during July & August, which is an increase of
- \$11.00 per month. The increase of \$11.00 during October through May and \$11.00
- during June through September equals multiplying the total difference in the tables below
- 18 by 500 Kilowatt-hours.

19

FactorOct-May	Current (6/1/20)	Proposed (7/1/20)	Difference
Standard Offer	\$0.0914	\$0.1000	\$0.0086
Transmission	0.0762	0.0896	0.0134
Fuel Adjustment	0.0000	0.0000	0.0000
TOTAL	\$0.1676	\$0.1896	\$0.0220

FactorJune-Sept	Current (6/1/20)	Proposed (7/1/20)	Difference
Standard Offer	\$0.0914	\$0.1000	\$0.0086
Transmission	0.0762	0.0896	0.0134
Fuel Adjustment	0.0100	0.0100	0.0000
TOTAL	\$0.1776	\$0.1996	\$0.0220

- 1 Q. Mr. Bebyn, when are you asking to have these rates go into effect?
- 2 A. BIUD requests a July 1, 2020 effective date. My Schedules have been calculated using
- 3 a July 1, 2020 effective date. I have also estimated that delaying this rate increase until
- 4 August would require an additional \$0.0045 in total charges per kWh. Furthermore, the
- 5 current 12-month structure spreads the fixed costs over the load profile. Delaying the
- 6 recovery would shift more costs from peak periods to off-peak periods.

7

- 8 Q. Does that conclude your testimony?
- 9 A. Yes.

Standard Offer & Transmission Cost Rate Calculation **Block Island Power Company**

Schedule DGB-1

Docket No. 4690 Rates Effective July 1, 2020

Standard Offer

	Other Costs Is Itions I and not changing rates till July 1, 2020 I concilliation estimates to actual variance		427,003 624,984 45,542 (9,751) (18,042) (7,744)	See Schedule DGB-3 No Change from April 2020 filing No Change from April 2020 filing Value needed to balance DGB-4 No Change from April 2020 filing No Change from April 2020 filing
Su	btotal to recover (No Gross Receipts Tax)		1,133,066	
Estimated Sales	(MWH) to Customers		11,334	See Schedule DGB-2
Cost per MWH Cost per KWH		\$ \$	99.97 0.1000	
Transmission	Charges			
Transmission co			977,474	No Change from April 2020 filing
	and not changing rates till July 1, 2020 concilliation estimates to actual variance concilliation Subtotal		(26,669) (6,167) (5,544) 1,015,853	Value needed to balance DGB-4 No Change from April 2020 filing No Change from April 2020 filing
Su	btotal to recover (No Gross Receipts Tax)		1,015,853	
Estimated Sales	(MWH) to Customers		11,334	See Schedule DGB-2
Cost per MWH Cost per KWH		\$ \$	89.63 0.0896	
Total Cost per MWH Cost per KWH		\$ \$	189.61 0.1896	
	Current Rate in effect for May 2020 Current Rate in effect for June 2020	Stan \$ \$	0.0972 0.0914	Transmission Charges \$ 0.0700 \$ 0.0762

Estimated Sales (KWH) to All Customers Block Island Power Company

Schedule DGB-2

Docket No. 4690 Rates Effective July 1, 2020

5/18 - 2/20 KWH Reported on monthly billing summary. (A)

	(A)					
May-18	1,003,412		No Change from A	April 2020 f	iling	
Jun-18	1,340,227		No Change from A	April 2020 f	iling	
Jul-18	1,946,415		No Change from A	April 2020 f	iling	
Aug-18	2,213,768		No Change from A	April 2020 f	iling	
Sep-18	1,384,158		No Change from A	April 2020 f	iling	
Oct-18	889,859		No Change from A	April 2020 f	iling	
Nov-18	746,062		No Change from A	April 2020 f	iling	
Dec-18	761,699		No Change from A	April 2020 f	iling	
Jan-19	802,335		No Change from A	April 2020 f	iling	
Feb-19	706,711		No Change from A	April 2020 f	iling	
Mar-19	706,929		No Change from A	April 2020 f	iling	
Apr-19	658,434		No Change from A	April 2020 f	iling	
		(B)				
May-19		917,814	No Change from A	April 2020 f	iling	
Jun-19		1,239,142	No Change from A	April 2020 f	iling	
Jul-19		2,122,121	No Change from A	April 2020 f	iling	
Aug-19		2,076,264	No Change from A	April 2020 f	iling	
Sep-19		1,318,244	No Change from A	April 2020 f	iling	
Oct-19		866,772	No Change from A	April 2020 f	iling	
Nov-19		713,995	No Change from A	April 2020 f	iling	
Dec-19		827,218	No Change from A	April 2020 f	iling	
Jan-20		699,609	No Change from A	April 2020 f	iling	
Feb-20		664,244	No Change from A	April 2020 f	iling	
Mar-20 est	SALY	706,929	No Change from A	April 2020 f	iling	
Apr-20 est	SALY	658,434	No Change from A	April 2020 f	iling	
Estimated Sales	(Two year average by r	nonth)	Two Year Average	е	Covid Impact	Estimated S
	(A)	(B)	(A+B)/2	-	on Usage	with Covid Im
	1,003,412	917,814	960,613	May-20	77%	
	4.040.007	4 000 440	4 000 005	1 20	700/	000

		/ -	- 0		9		
							(Sch JW-1)
Estimated Sales (Tv	wo year average b	y month)	Two Year Average	е	Covid Impact	Estimated Sales	Reduction
	(A)	(B)	(A+B)/2		on Usage	with Covid Impact	in Sales
	1,003,412	917,814	960,613	May-20	77%	739,672	220,941
	1,340,227	1,239,142	1,289,685	Jun-20	70%	902,779	386,905
	1,946,415	2,122,121	2,034,268	Jul-20	80%	1,631,256	403,012
	2,213,768	2,076,264	2,145,016	Aug-20	82%	1,749,905	395,111
	1,384,158	1,318,244	1,351,201	Sep-20	82%	1,105,344	245,857
	889,859	866,772	878,316	Oct-20	100%	878,316	-
	746,062	713,995	730,029	Nov-20	100%	730,029	-
	761,699	827,218	794,459	Dec-20	100%	794,459	-
	802,335	699,609	750,972	Jan-21	100%	750,972	-
	706,711	664,244	685,478	Feb-21	100%	685,478	-
	706,929	706,929	706,929	Mar-21	100%	706,929	_
	658,434	658,434	658,434	Apr-21	100%	658,434	-
_	13,160,009	12,810,786	12,985,398			11,333,571	1,651,826

12 month estimated KWH Sales for Rate period

11,333,571

Forecast Purchase Power Costs Block Island Power Company

Schedule DGB-3

Docket No. 4690 Rates Effective July 1, 2020

Purchase Power Projections-													
Originally Filed	1090	1447	2415	2560	1539	1025	891	886	955	770	856	831	15264
Covid Impact	77%	70%	80%	82%	82%	100%	100%	100%	100%	100%	100%	100%	
Purchase Power Projections-													
with Covid Impact	839	1,013	1,936	2,089	1,259	1,025	891	886	955	770	856	831	13,349
=													
	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	Totals
Load (Energy Purchased)	839	1,013	1,936	2,089	1,259	1,025	891	886	955	770	856	831	13,349 *
													-
Bilateral Purchase (90% of load)	755	911	1,743	1,880	1,133	923	802	797	859	693	771	748	12,014
NYPA Purchase	127	136	148	153	144	134	124	118	135	131	139	150	1,639
BIUD Solar (Project)	-	9	15	12	9	8	5	4	4	6	9	10	90
ISO Adjusted net Interchange	(43)	(44)	31	44	(28)	(39)	(40)	(34)	(43)	(61)	(62)	(76)	(395)
Total Net Purchases MWH	839	1,013	1,936	2,089	1,259	1,025	891	886	955	770	856	831	13,349
Energy Costs S	See Attach	ment-3											
Shell	34.85	34.85	34.85	34.85	34.85	34.85	34.85	34.85	34.85	34.85	34.85	34.85	
py BIUD SO rate		167.25	167.25	167.25	167.25	167.25	167.25	167.25	167.25	167.25	167.25	167.25	
	22.35	22.35	22.35	22.35	22.35								
Bilateral Purchase	\$ 26,315	\$ 31,759	\$ 60,733	\$ 65,514	\$ 39,493	\$ 32,150	\$ 27,946	\$ 27,789	\$ 29,938	\$ 24,155	\$ 26,855	\$ 26,059	\$ 418,705
NYPA Purchase	\$ 622	\$ 668	\$ 730	\$ 753	\$ 711	\$ 661	\$ 610	\$ 581	\$ 664	\$ 646	\$ 682	\$ 736	\$ 8,065
BIUD Solar (Project)		\$ 1,547	\$ 2,439	\$ 1,956	\$ 1,565	\$ 1,263	\$ 861	\$ 694	\$ 635	\$ 1,047	\$ 1,458	\$ 1,668	\$ 15,132
ISO Net Position	\$ (952)	\$ (980)	\$ 684	\$ 985	\$ (623)	\$ (875)	\$ (1,285)	\$ (1,511)	\$ (2,401)	\$ (3,323)	\$ (2,436)	\$ (2,179)	(14,899)
Total Energy Costs	\$ 25,985	\$ 32,994	\$ 64,586	\$ 69,208	\$ 41,145	\$ 33,198	\$ 28,132	\$ 27,553	\$ 28,836	\$ 22,525	\$ 26,559	\$ 26,284	\$ 427,003

Forecast Cumulative Over/(Under) Collection-Total Block Island Power Company

Schedule DGB-4 Page 1 of 2

Docket No. 4690 Rates Effective July 1, 2020

	Starting			Monthly							
	Balance	R	Revenue		Expense	(Change	(Cumulative		
May-20	\$ (37,497)	\$	123,673	\$	156,769	\$	(33,096)	\$	(70,593)		
Jun-20	\$ (70,593)	\$	151,327	\$	182,112	\$	(30,785)	\$	(101,378)		
Jul-20	\$ (101,378)	\$	309,297	\$	233,714	\$	75,583	\$	(25,795)		
Aug-20	\$ (25,795)	\$	331,793	\$	239,415	\$	92,379	\$	66,584		
Sep-20	\$ 66,584	\$	209,580	\$	187,482	\$	22,099	\$	88,682		
Oct-20	\$ 88,682	\$	166,534	\$	160,995	\$	5,540	\$	94,222		
Nov-20	\$ 94,222	\$	138,418	\$	152,844	\$	(14,425)	\$	79,797		
Dec-20	\$ 79,797	\$	150,635	\$	153,702	\$	(3,067)	\$	76,729		
Jan-21	\$ 76,729	\$	142,389	\$	159,196	\$	(16,807)	\$	59,922		
Feb-21	\$ 59,922	\$	129,971	\$	148,875	\$	(18,904)	\$	41,018		
Mar-21	\$ 41,018	\$	134,038	\$	150,769	\$	(16,731)	\$	24,287		
Apr-21	\$ 24,287	\$	124,843	\$	149,130	\$	(24,287)	\$	0		
	Period Cu	ımula	tive Over/(Unc	ler) Collection	\$	37 497				

Standard Offer - Only

	Starting			Monthly							
	Balance	F	Revenue		Expense	(Change	(Cumulative		
May-20	\$ (25,786) A	\$	71,896	\$	80,465	\$	(8,569)	\$	(34,355)		
Jun-20	\$ (34,355)	\$	82,556	\$	90,195	\$	(7,638)	\$	(41,993)		
Jul-20	\$ (41,993)	\$	163,084	\$	129,952	\$	33,132	\$	(8,861)		
Aug-20	\$ (8,861)	\$	174,946	\$	135,803	\$	39,143	\$	30,282		
Sep-20	\$ 30,282	\$	110,506	\$	99,128	\$	11,378	\$	41,660		
Oct-20	\$ 41,660	\$	87,809	\$	86,844	\$	965	\$	42,625		
Nov-20	\$ 42,625	\$	72,984	\$	80,647	\$	(7,663)	\$	34,962		
Dec-20	\$ 34,962	\$	79,425	\$	80,027	\$	(601)	\$	34,360		
Jan-21	\$ 34,360	\$	75,078	\$	82,652	\$	(7,574)	\$	26,787		
Feb-21	\$ 26,787	\$	68,530	\$	74,254	\$	(5,724)	\$	21,063		
Mar-21	\$ 21,063	\$	70,675	\$	79,029	\$	(8,354)	\$	12,709		
Apr-21	\$ 12,709	\$	65,826	\$	78,535	\$	(12,709)	\$	0		
	Period Cur	nula	ative Over/(Und	der) Collection	\$	25,786				

						(Sc	ch D	GB-3)	(No	Change fi	om	April 2020 fil	ing)			
		S	tandard							Total			G	ross		
	Forecast KWH	O ¹	ffer Rate	Sta	ndard Offer	Т	otal	Energy	C	apacity/	T	otal Other	Re	ceipts		Total
	(Sch DGB-2)	(Sc	h DGB-1)	Rev	/enue		Costs		Other Costs		Costs		Tax		Expense	
May-20	739,672	\$	0.0972	\$	71,896	\$		25,985	\$	51,229	\$	3,251	\$	-	\$	80,465
Jun-20	902,779	\$	0.0914	\$	82,556	\$		32,994	\$	52,885	\$	4,316	\$	-	\$	90,195
Jul-20	1,631,256	\$	0.1000	\$	163,084	\$		64,586	\$	58,162	\$	7,205	\$	-	\$	129,952
Aug-20	1,749,905	\$	0.1000	\$	174,946	\$		69,208	\$	58,955	\$	7,639	\$	-	\$	135,803
Sep-20	1,105,344	\$	0.1000	\$	110,506	\$		41,145	\$	53,390	\$	4,592	\$	-	\$	99,128
Oct-20	878,316	\$	0.1000	\$	87,809	\$		33,198	\$	50,588	\$	3,058	\$	-	\$	86,844
Nov-20	730,029	\$	0.1000	\$	72,984	\$		28,132	\$	49,857	\$	2,658	\$	-	\$	80,647
Dec-20	794,459	\$	0.1000	\$	79,425	\$		27,553	\$	49,830	\$	2,643	\$	-	\$	80,027
Jan-21	750,972	\$	0.1000	\$	75,078	\$		28,836	\$	50,968	\$	2,848	\$	-	\$	82,652
Feb-21	685,478	\$	0.1000	\$	68,530	\$		22,525	\$	49,431	\$	2,298	\$	-	\$	74,254
Mar-21	706,929	\$	0.1000	\$	70,675	\$		26,559	\$	49,915	\$	2,555	\$	-	\$	79,029
Apr-21	658,434	\$	0.1000	\$	65,826	\$		26,284	\$	49,773	\$	2,479	\$	-	\$	78,535
	11,333,571			\$	1,123,316										\$ ^	1,097,530

A Starting Balance

Standard Offer

 (No Change from April 2020 filing)
 \$ (7,744)

 (No Change from April 2020 filing)
 \$ (18,042)

 \$ (25,786)

Forecast Cumulative Over/(Under) Collection-Total Block Island Power Company

Schedule DGB-4 Page 2 of 2

Docket No. 4690 Rates Effective July 1, 2020

Transmission Charges - Only

Transmissio	n Cr	<u> 1arges - Only</u>							
		Starting					- 1	Monthly	
		Balance	F	Revenue		Expense	(Change	Cumulative
May-20	\$	(11,711) A	\$	51,777	\$	76,304	\$	(24,527)	\$ (36,238)
Jun-20	\$	(36,238)	\$	68,771	\$	91,918	\$	(23,147)	\$ (59,385)
Jul-20	\$	(59,385)	\$	146,213	\$	103,762	\$	42,451	\$ (16,934)
Aug-20	\$	(16,934)	\$	156,848	\$	103,612	\$	53,236	\$ 36,302
Sep-20	\$	36,302	\$	99,074	\$	88,354	\$	10,720	\$ 47,022
Oct-20	\$	47,022	\$	78,725	\$	74,151	\$	4,575	\$ 51,597
Nov-20	\$	51,597	\$	65,434	\$	72,196	\$	(6,762)	\$ 44,835
Dec-20	\$	44,835	\$	71,209	\$	73,675	\$	(2,466)	\$ 42,369
Jan-21	\$	42,369	\$	67,311	\$	76,544	\$	(9,233)	\$ 33,136
Feb-21	\$	33,136	\$	61,441	\$	74,621	\$	(13,180)	\$ 19,955
Mar-21	\$	19,955	\$	63,364	\$	71,741	\$	(8,377)	\$ 11,578
Apr-21	\$	11,578	\$	59,017	\$	70,595	\$	(11,578)	\$ 0
		Period Cur	nula	ative Over/(Und	der) Collection	\$	11,711	

(No Change from April 2020 filing)

	Forecast KWH (Sch DGB-2)	Cha	nsmission arge Rate h DGB-1)	 ansmission Charge Revenue
May-20	739.672	\$	0.0700	\$ 51.777
Jun-20	902.779	\$	0.0762	\$ 68,771
Jul-20	1.631.256	\$	0.0896	\$ 146.213
Aug-20	1,749,905	\$	0.0896	\$ 156,848
Sep-20	1,105,344	\$	0.0896	\$ 99,074
Oct-20	878,316	\$	0.0896	\$ 78,725
Nov-20	730,029	\$	0.0896	\$ 65,434
Dec-20	794,459	\$	0.0896	\$ 71,209
Jan-21	750,972	\$	0.0896	\$ 67,311
Feb-21	685,478	\$	0.0896	\$ 61,441
Mar-21	706,929	\$	0.0896	\$ 63,364
Apr-21	658,434	\$	0.0896	\$ 59,017
-	11,333,571			\$ 989,184

Α	Starting	Balance
---	----------	---------

	T	ransmission
		Costs
(No Change from April 2020 filing)	\$	(5,544)
(No Change from April 2020 filing)	\$	(6,167)
	\$	(11,711)

To	otal Energy		Gross_		
	Costs	Rece	eipts Tax	Tot	al Expense
\$	76,304	\$	-	\$	76,304
\$	91,918	\$	-	\$	91,918
\$	103,762	\$	-	\$	103,762
\$	103,612	\$	-	\$	103,612
\$	88,354	\$	-	\$	88,354
\$	74,151	\$	-	\$	74,151
\$	72,196	\$	-	\$	72,196
\$	73,675	\$	-	\$	73,675
\$	76,544	\$	-	\$	76,544
\$	74,621	\$	-	\$	74,621
\$	71,741	\$	-	\$	71,741
\$	70,595	\$	-	\$	70,595
			•	\$	977,474

Potential Shortfall if Rates are not Changed Block Island Power Company

Schedule DGB-5 Page 1 of 2

Docket No. 4690 Rates Effective July 1, 2020

	Starting			Monthly							
	Balance	F	Revenue		Expense	(Change	(Cumulative		
May-20	\$ (37,497)	\$	123,673	\$	156,769	\$	(33,096)	\$	(70,593)		
Jun-20	\$ (70,593)	\$	151,327	\$	182,112	\$	(30,785)	\$	(101,378)		
Jul-20	\$ (101,378)	\$	273,437	\$	233,714	\$	39,723	\$	(61,655)		
Aug-20	\$ (61,655)	\$	293,325	\$	239,415	\$	53,911	\$	(7,744)		
Sep-20	\$ (7,744)	\$	185,282	\$	187,482	\$	(2,200)	\$	(9,944)		
Oct-20	\$ (9,944)	\$	147,226	\$	160,995	\$	(13,768)	\$	(23,712)		
Nov-20	\$ (23,712)	\$	122,370	\$	152,844	\$	(30,474)	\$	(54,186)		
Dec-20	\$ (54,186)	\$	133,170	\$	153,702	\$	(20,532)	\$	(74,718)		
Jan-21	\$ (74,718)	\$	125,881	\$	159,196	\$	(33,315)	\$	(108,033)		
Feb-21	\$ (108,033)	\$	114,902	\$	148,875	\$	(33,973)	\$	(142,006)		
Mar-21	\$ (142,006)	\$	118,498	\$	150,769	\$	(32,271)	\$	(174,278)		
Apr-21	\$ (174,278)	\$	110,369	\$	149,130	\$	(38,761)	\$	(213,039)		
	Period Cu	ımula	tive Over/(Unc	der) Collection	\$	(175,542)				

Standard Offer - Only

otaniaana o	Starting			Monthly								
	Balance	F	Revenue		Expense		Change	Cumulative				
May-20	\$ (25,786) A	\$	71,896	\$	80,465	\$	(8,569)	\$	(34,355)			
Jun-20	\$ (34,355)	\$	82,556	\$	90,195	\$	(7,638)	\$	(41,993)			
Jul-20	\$ (41,993)	\$	149,173	\$	129,952	\$	19,221	\$	(22,772)			
Aug-20	\$ (22,772)	\$	160,023	\$	135,803	\$	24,221	\$	1,449			
Sep-20	\$ 1,449	\$	101,080	\$	99,128	\$	1,953	\$	3,402			
Oct-20	\$ 3,402	\$	80,319	\$	86,844	\$	(6,525)	\$	(3,123)			
Nov-20	\$ (3,123)	\$	66,759	\$	80,647	\$	(13,889)	\$	(17,011)			
Dec-20	\$ (17,011)	\$	72,651	\$	80,027	\$	(7,376)	\$	(24,387)			
Jan-21	\$ (24,387)	\$	68,674	\$	82,652	\$	(13,977)	\$	(38,365)			
Feb-21	\$ (38,365)	\$	62,685	\$	74,254	\$	(11,569)	\$	(49,934)			
Mar-21	\$ (49,934)	\$	64,647	\$	79,029	\$	(14,382)	\$	(64,316)			
Apr-21	\$ (64,316)	\$	60,212	\$	78,535	\$	(18,324)	\$	(82,640)			
	Period Cui	mula	ative Over/((Under) Collection \$ (56,854)								

							(Sch DGB-3)		(No	Change f						
										Total			G	iross		
	Forecast KWH	S	tandard	Sta	ndard Offer		Tot	al Energy	C	apacity/	Т	otal Other	Re	ceipts		Total
	(Sch DGB-2)	Of	ffer Rate	Re۱	/enue		Costs		Other Costs		Costs		Tax		Expense	
May-20	739,672	\$	0.0972	\$	71,896	•	\$	25,985	\$	51,229	\$	3,251	\$	-	\$	80,465
Jun-20	902,779	\$	0.0914	\$	82,556		\$	32,994	\$	52,885	\$	4,316	\$	-	\$	90,195
Jul-20	1,631,256	\$	0.0914	\$	149,173		\$	64,586	\$	58,162	\$	7,205	\$	-	\$	129,952
Aug-20	1,749,905	\$	0.0914	\$	160,023		\$	69,208	\$	58,955	\$	7,639	\$	-	\$	135,803
Sep-20	1,105,344	\$	0.0914	\$	101,080		\$	41,145	\$	53,390	\$	4,592	\$	-	\$	99,128
Oct-20	878,316	\$	0.0914	\$	80,319		\$	33,198	\$	50,588	\$	3,058	\$	-	\$	86,844
Nov-20	730,029	\$	0.0914	\$	66,759		\$	28,132	\$	49,857	\$	2,658	\$	-	\$	80,647
Dec-20	794,459	\$	0.0914	\$	72,651		\$	27,553	\$	49,830	\$	2,643	\$	-	\$	80,027
Jan-21	750,972	\$	0.0914	\$	68,674		\$	28,836	\$	50,968	\$	2,848	\$	-	\$	82,652
Feb-21	685,478	\$	0.0914	\$	62,685		\$	22,525	\$	49,431	\$	2,298	\$	-	\$	74,254
Mar-21	706,929	\$	0.0914	\$	64,647		\$	26,559	\$	49,915	\$	2,555	\$	-	\$	79,029
Apr-21	658,434	\$	0.0914	\$	60,212		\$	26,284	\$	49,773	\$	2,479	\$	-	\$	78,535
•	11,333,571			\$	1,040,676										\$ ^	,097,530

A Starting Balance

Standard Offer

No Change from April 2020 filing) \$ (7,744) No Change from April 2020 filing) \$ (18,042) \$ (25,786)

Potential Shortfall if Rates are not Changed Block Island Power Company

Schedule DGB-5 Page 2 of 2

Docket No. 4690 Rates Effective July 1, 2020

<u>Transmission Charges - Only</u>

	Starting			Monthly								
	 Balance	F	Revenue		Expense	(Change	Cumulative				
May-20	\$ (11,711) A	\$	51,777	\$	76,304	\$	(24,527)	\$	(36,238)			
Jun-20	\$ (36,238)	\$	68,771	\$	91,918	\$	(23,147)	\$	(59,385)			
Jul-20	\$ (59,385)	\$	124,264	\$	103,762	\$	20,502	\$	(38,883)			
Aug-20	\$ (38,883)	\$	133,302	\$	103,612	\$	29,690	\$	(9,193)			
Sep-20	\$ (9,193)	\$	84,201	\$	88,354	\$	(4,153)	\$	(13,346)			
Oct-20	\$ (13,346)	\$	66,907	\$	74,151	\$	(7,243)	\$	(20,590)			
Nov-20	\$ (20,590)	\$	55,611	\$	72,196	\$	(16,585)	\$	(37,175)			
Dec-20	\$ (37,175)	\$	60,519	\$	73,675	\$	(13,156)	\$	(50,331)			
Jan-21	\$ (50,331)	\$	57,207	\$	76,544	\$	(19,338)	\$	(69,669)			
Feb-21	\$ (69,669)	\$	52,217	\$	74,621	\$	(22,404)	\$	(92,073)			
Mar-21	\$ (92,073)	\$	53,851	\$	71,741	\$	(17,889)	\$	(109,962)			
Apr-21	\$ (109,962)	\$	50,157	\$	70,595	\$	(20,438)	\$	(130,399)			

Period Cumulative Over/(Under) Collection \$ (118,689)

(No Change from April 2020 filing)

	_	Transmission								
	Forecast KWH	Tra	nsmission	Charge						
	(Sch DGB-2)	Cha	arge Rate	Revenue						
May-20	739,672	\$	0.0700	\$	51,777					
Jun-20	902,779	\$	0.0762	\$	68,771					
Jul-20	1,631,256	\$	0.0762	\$	124,264					
Aug-20	1,749,905	\$	0.0762	\$	133,302					
Sep-20	1,105,344	\$	0.0762	\$	84,201					
Oct-20	878,316	\$	0.0762	\$	66,907					
Nov-20	730,029	\$	0.0762	\$	55,611					
Dec-20	794,459	\$	0.0762	\$	60,519					
Jan-21	750,972	\$	0.0762	\$	57,207					
Feb-21	685,478	\$	0.0762	\$	52,217					
Mar-21	706,929	\$	0.0762	\$	53,851					
Apr-21	658,434	\$	0.0762	\$	50,157					
	11,333,571		,	\$	858,785					

		- 1	ransmission									
Tra	nsmission		Charge		To	tal Energy	G	Gross				
Charge Rate Revenue				_		Costs	Rece	ipts Tax	Total Expense			
\$	0.0700	\$	51,777	_	\$	76,304	\$	-	\$	76,304		
\$	0.0762	\$	68,771		\$	91,918	\$	-	\$	91,918		
\$	0.0762	\$	124,264		\$	103,762	\$	-	\$	103,762		
\$	0.0762	\$	133,302		\$	103,612	\$	-	\$	103,612		
\$	0.0762	\$	84,201		\$	88,354	\$	-	\$	88,354		
\$	0.0762	\$	66,907		\$	74,151	\$	-	\$	74,151		
\$	0.0762	\$	55,611		\$	72,196	\$	-	\$	72,196		
\$	0.0762	\$	60,519		\$	73,675	\$	-	\$	73,675		
\$	0.0762	\$	57,207		\$	76,544	\$	-	\$	76,544		
\$	0.0762	\$	52,217		\$	74,621	\$	-	\$	74,621		
\$	0.0762	\$	53,851		\$	71,741	\$	-	\$	71,741		
\$	0.0762	\$	50,157		\$	70,595	\$	-	\$	70,595		
		\$	858,785						\$	977,474		

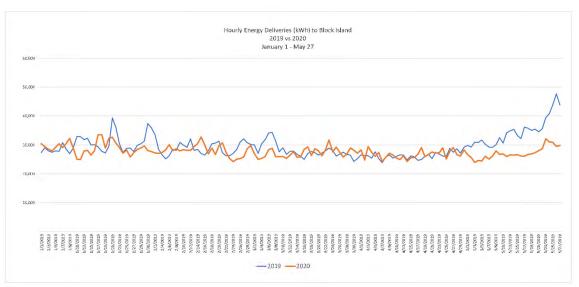
A Starting Balance

1	
2	
3	
4	Direct Testimony
5	of
6	Jeffery M. Wright
7	
8	Request for New Standard Offer and Transmission Rates
9	
10	
11	
12	Block Island Utility District d/b/a Block Island Power Company
13	Docket No. 4690
14	
15	
16	
17	
18	June 1, 2020
19	
20	
01	

1	Q.	Please state your name and business address for the record.
2	A.	My name is Jeffery M. Wright. My principal business address is 100 Ocean Avenue, Block
3		Island, Rhode Island 02807.
4		
5	Q.	By whom are you employed and in what capacity?
6	A.	I am the President of the Block Island Utility District d/b/a Block Island Power Company
7		(BIUD).
8		
9	Q.	What is the purpose of your testimony?
10	A.	The purpose of my testimony is to support BIUD's request to utilize a revised kWh sales
11		forecast, and to revise our Standard Offer and Transmission rates affective July 1, 2020,
12		due to the recent and sudden reduction in retail sales due to the COVID-19 impacts on
13		Block Island's economy.
14		
15	Q.	Since filing BIUD's most recent Standard Offer and Transmission Rate Reconciliation
16		on April 2, 2020, what has been the trend in sales and how has that trend affected the
17		year to date sales?
18	A.	BIUD's annual sales through April 30, 2020 were 3.39% less than the same period last
19		year due to a warmer than normal winter. This level of variance due to weather is not
20		uncommon. However, sales since May 1 st have been essentially flat when they would
21		normally be quickly rising.
22		
23		Traditionally, May brings increased travel to and activity on the island. The seasonal
24		workforce normally moves to the island occupying the boarding houses. Seasonal
25		homeowners come to open their homes and prepare them for the summer season. The
26		small businesses and restaurants usually begin to open throughout the month of May.
27		All of this normally results in an increase in BIUD's sales. This has not happened in 2020
28		due to the impacts of COVID-19 and the resulting restrictions imposed by state and local
29		emergency orders.

As a result, sales in the month of May are expected to be down 23% as compared to last year, resulting in a reduction of annual sales through May 31, 2020 of 5.6%.

I created the following load profile chart using daily meter readings at the National Grid delivery point. The chart compares 2019 and 2020 deliveries for the period January 1 until May 27.



Q. Have you revised your electric sales forecast for June, July, August and September of 2020 and if the answer is yes, can you explain the methodology for that forecast?

A. Yes. I forecasting revised sales for the summer period with input I obtained from the owners/operators of several of BIUD's top ten demand customers, which include the marinas, National Hotel, Town of New Shoreham Water and Sewer Departments, Block Island Grocery, Seaside Market and Boat Basin Grocery. We calculated the estimated reduction in sales for these major accounts based on their summer projections. The estimated reduction in sales is nearly 40%, just from these few major demand customers.

I also gathered feedback on projected rental home occupancy from realtors and rental homeowners. Most of them who remain confident that a lift in out of state travel restrictions within the next few weeks might salvage their summer season.

However, the Block Island Tourism Council is not so confident and has adjusted their 2020 budget projections for rooms and meals receipts based on only 50% occupancy rates. Occupancy usually approaches 100% in the summer.

Relying on the input from these key accounts and other stakeholders, I developed Schedule JW-1 which calculates the estimated monthly sales reduction by rate class. Based on the estimates in Schedule JW-1, I applied the following sales reduction factors to the 2019 actual load profile.

	May	Jun	Jul	Aug	Sep
Reduction in Sales	219,980	386,905	403,012	395,111	245,857
Total Monthly Sales Est from DGB-2	960,613	1,289,685	2,034,268	2,145,016	1,351,201
% Reduction by Month	23%	30%	20%	18%	18%

The resulting projection for June 1 through October 31, 2020 is shown below. A larger full-page copy of this is included as Attachment JW-1.



Did you adjust the sales projection for the months of October - December of 2020 and 1 Q. 2 January – April 2021? A. I did not adjust the sales projections for the months beyond the summer season 3 4 because I hope that sales will return to a more normal load profile during the off-5 season. 6 7 Q. Has BIUD recalculated the rate impact on its members? Yes. I have asked our regulatory accountant, Mr. David Bebyn, to recalculate the impact 8 A. 9 to our Standard Offer and Transmission rates. The BIUD Board of Commissioners met on Friday May 29th to review the forecast and the subsequent rate impact from this 10 adjustment. Mr. Bebyn has revised the schedules and tariffs that were submitted with 11 BIUD's most recent reconciliation filing and he has prepared testimony explaining those 12 revisions. 13 14 Q. In addition to the required notice of rate change and public notice, how does BIUD 15 plan to communicate this proposed rate change to its members? 16 17 A. BIUD asked a representative from the Block Island Times to be present at our public Board meeting on Friday May 29th. She attended and agreed to help publicize this filing. 18 We will also post a notice on our website and we will use social media to communicate 19 the proposed rate adjustment and the reasons for it to our members. 20 21 Has the BIUD Board of Commissioners approved this requested rate adjustment? 22 Q. Yes, the Board met on Saturday May 30th and approved the final rate adjustment. The 23 A. 24 vote was unanimous. 25 Does this conclude your testimony? 26 Q.

A.

Yes.

27

Calculation of Reduction in Sales **Block Island Power Company**

Docket No. 4690

Rates Effective July 1, 2020

DEMAND AND PUBLIC DEMAND SALES ESTIMATES (KWH) PROVIDED BY OWNER/OPERATOR

		-									Γ	_	_		_	_	_	_	T	_	7					
		Reduction	40,583	53,559	20,368	7,976	29,247	62,735	214,470	39.40%	•								ļ		ļ					
		2019 Actual	101,460	214,240	21,440	8,396	73,120	156,840	595,781		214,470					. 18										
		2020 Estimate	60,877	160,681	1,072	420	43,873	94,105	361,026							Est Total	1,545,312	467,514	3,125,908	33,893	443,518	5,616,144				
-1		Sep	3,936	18,360	70	09	7,944	2,472	32,842		18,162	22%				Sep	291,810	92,152	600,300	6,502	62,712	1,053,476	Sep	245,857	1,351,201	
אפוראוס		Aug	23,904	59,880	354	135	13,728	29,664	127,665		74,115	28%				Aug	480,489	148,559	990,662	9,568	81,081	1,710,359	Aug	395,111	2,145,016	
D DI OWINE	2020	Jul	29,640	65,160	378	69	13,968	38,928	148,143		85,239	28%			2020	Jul	494,068	145,486	900'266	10,464	91,118	1,738,144	Jul	403,012	2,034,268	
HALES (MWIII) THOUBER BI CWINEIN OF ERAID		Jun	3,396	17,280	270	156	8,232	23,040	52,374		36,957	71%		UUE CLASS		* unf	278,945	81,317	537,940	7,358	208,606	1,114,166	Jun	386,905	1,289,685	
INICIES (NV		Est %	%09	75%	2%	2%	%09	%09						D ON REVEN		Est %	%58	85%	%08	85%	%02		May			
T OBEIC PLINAIND SALES EST		Total	101,460	214,240	21,440	8,396	73,120	156,840	575,496		n Sales			SALES ESTIMATES (KWH) BASED ON REVENUE CLASS		Total	1,818,014	558,823	3,969,287	39,874	661,031	7,047,029			om DGB-2	
בייון אין אין אין אין אין אין אין אין אין אי		Sep	095′9	24,480	1,400	1,204	13,240	4,120	51,004		Reduction in Sales			SΙ		Sep	343,306	108,414	750,375	7,649	89,589	1,299,333		n Sales	Total Monthly Sales Est from DGB-2	
3	2019	Aug	39,840	79,840	7,080	2,700	22,880	49,440	201,780						2019	Aug	565,281	174,775	1,238,327	11,257	115,830	2,105,470		Reduction in Sales	Total Month	
		Jul	49,400	86,880	7,560	1,382	23,280	64,880	233,382							Jul	581,257	171,160	1,246,258	12,311	130,169	2,141,155				
		Jun	2,660	23,040	5,400	3,110	13,720	38,400	89,330							Jun	328,170	104,474	734,327	8,657	325,443	1,501,071				
			Boat Basin	Paynes	Boat Basin Store	SeaSide Market	TNS Water	TNS Sewer									Residential (1263)	General (286)	Demand (359)	Public (22)	Public Demand (11)					

May estimate is based on actual deliveries May 1st through May 27th.

The BI Tourism Council is estimating 50% occupancy rate for hotels and restaurants which is consistent with national hospitalify industry estimates.

18%

18%

2,034,268 ESTIMATES 20%

1,289,685 30%

23%

% Reduction by Month

The National Hotel's estimates are consistent with the BI Tourism Council.

TNS Water and Sewer are following the BI Tourism Council's estimate and estimating 50-70% volume compared to 2019.
The Boat Basin estimate June will be a bust and July and August will be between 70-80% slip occupancy. Their docks are not in the water yet and normally are at this time.

Payne's Dock is estimating a slow June and that July and August will be at 80% slip occupancy. They are fully operational.

* Additional percentage reduction for June roll out

8.4% (General, Demand and Public Demand only)

